

FIG. 1

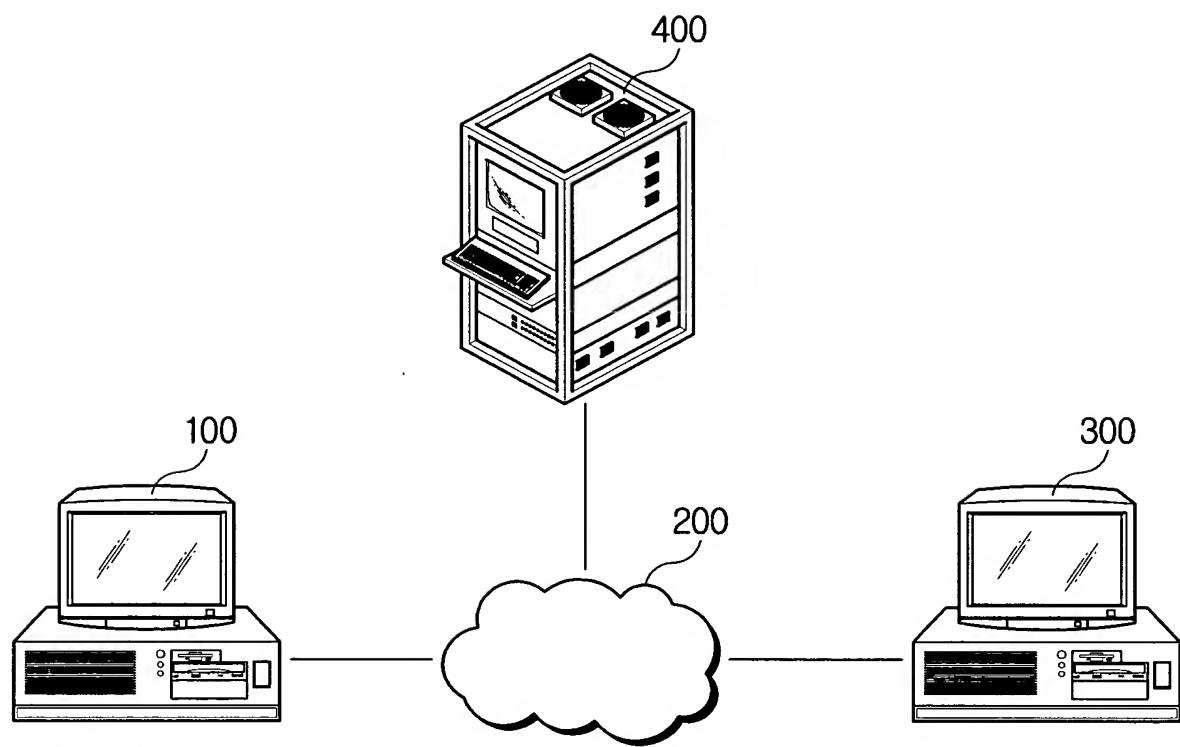


FIG. 2

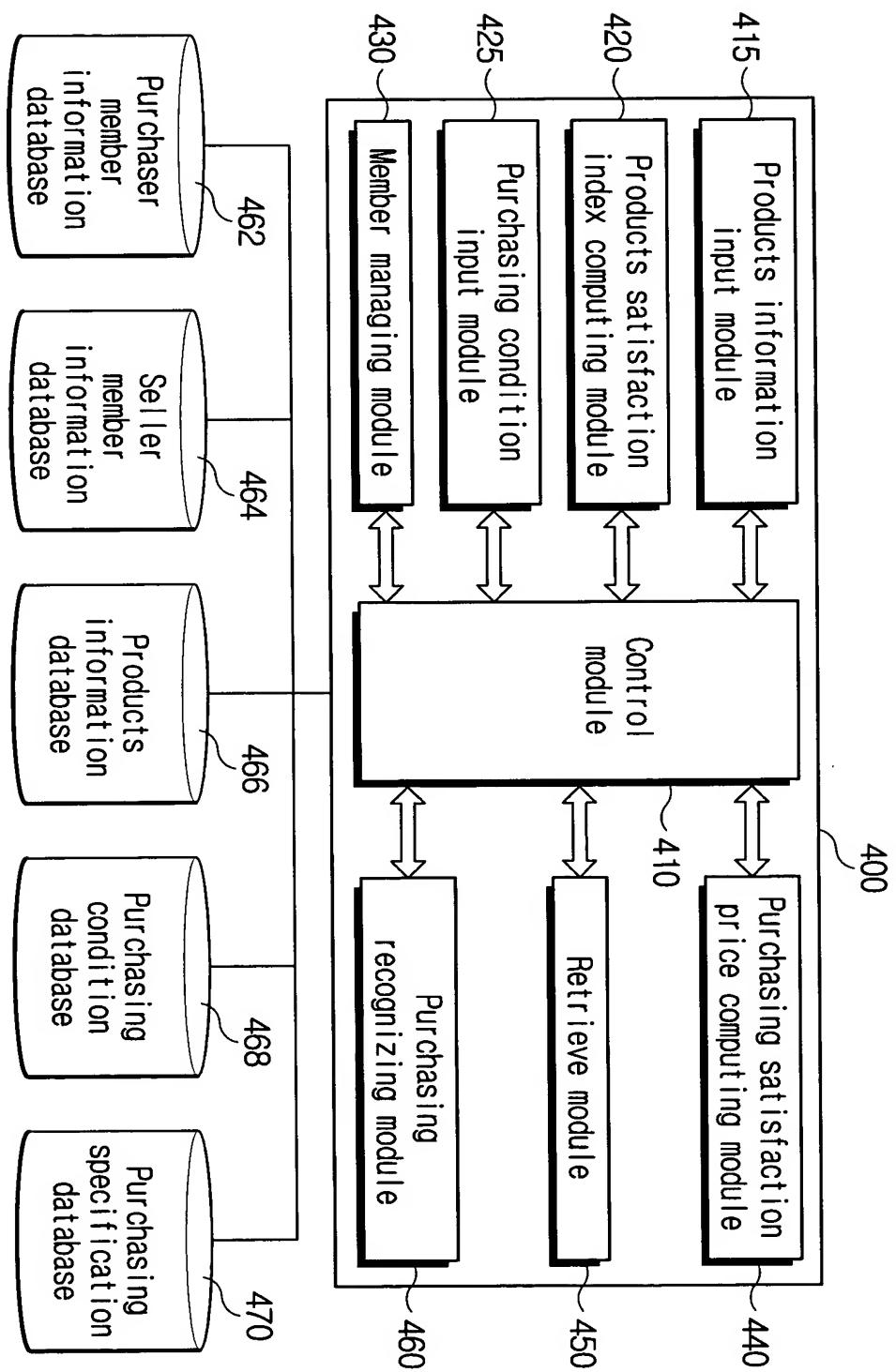


FIG. 3

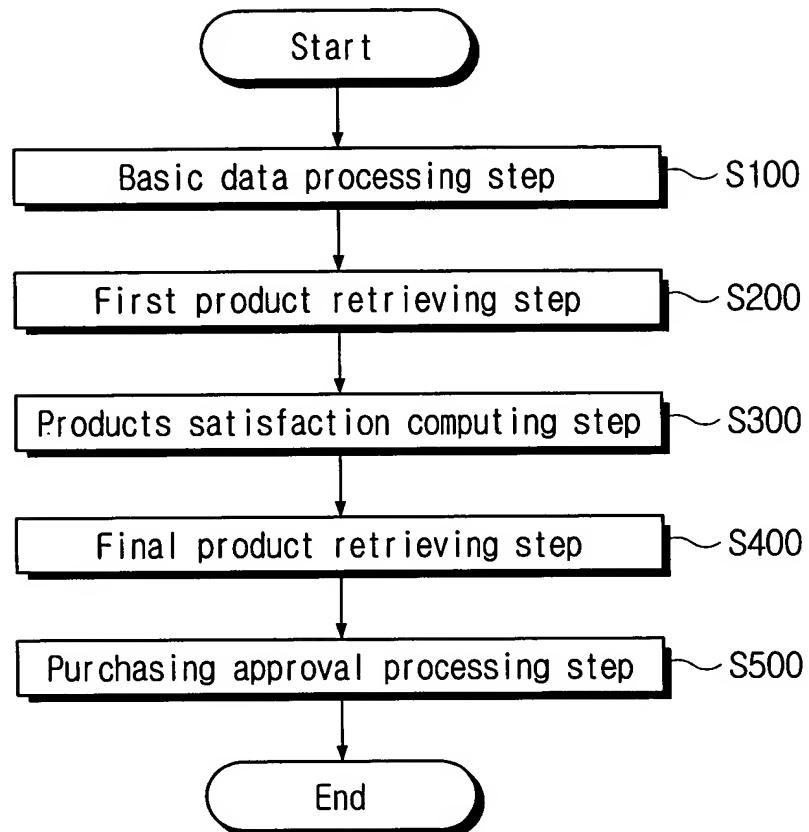


FIG. 4

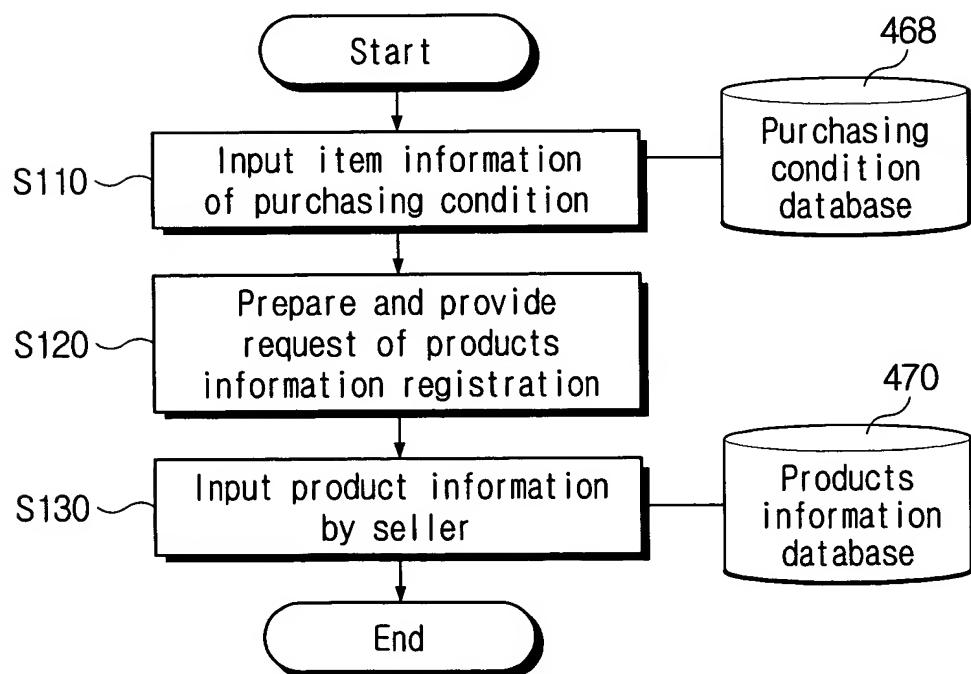


FIG. 5

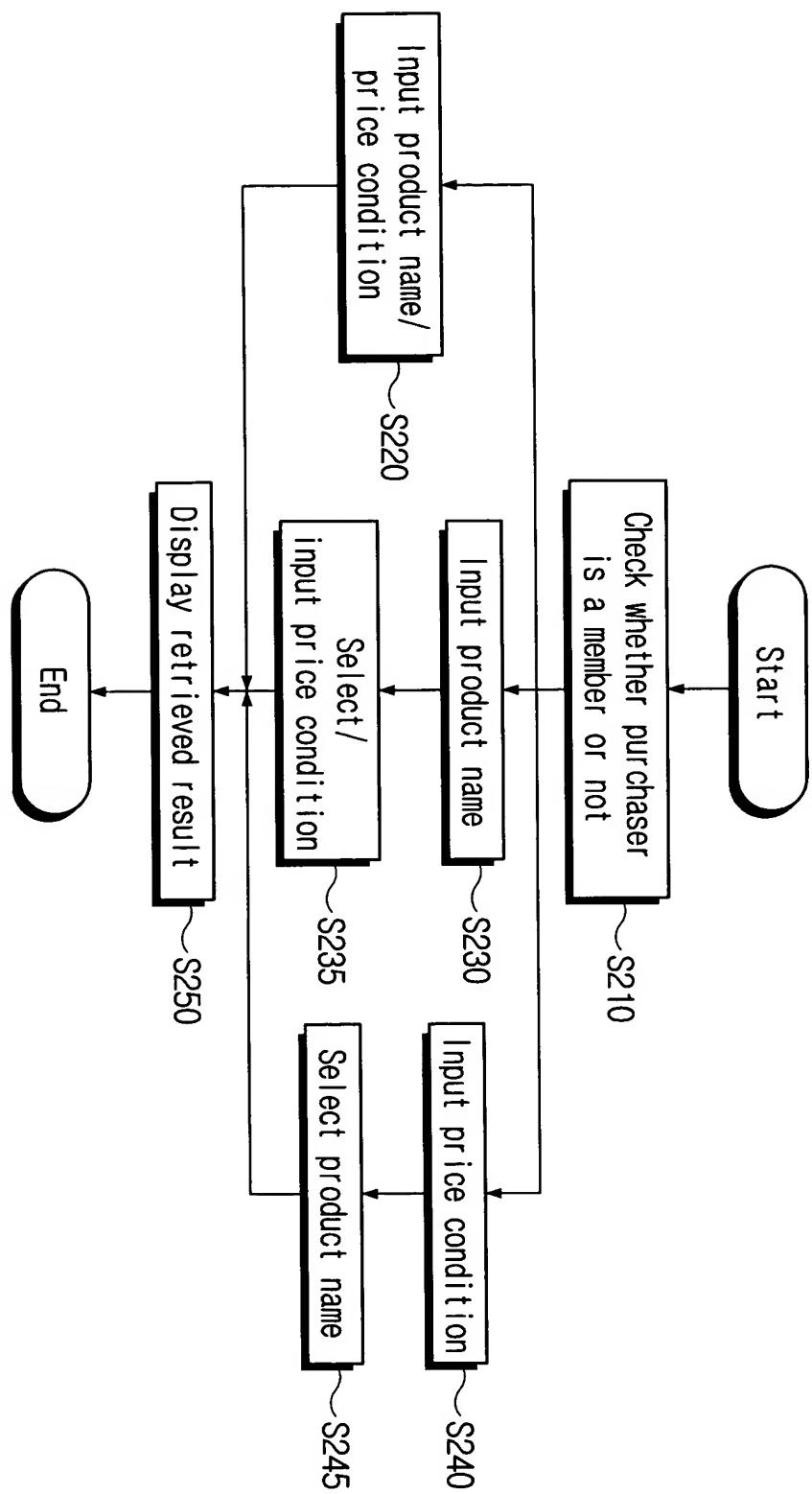


FIG. 6

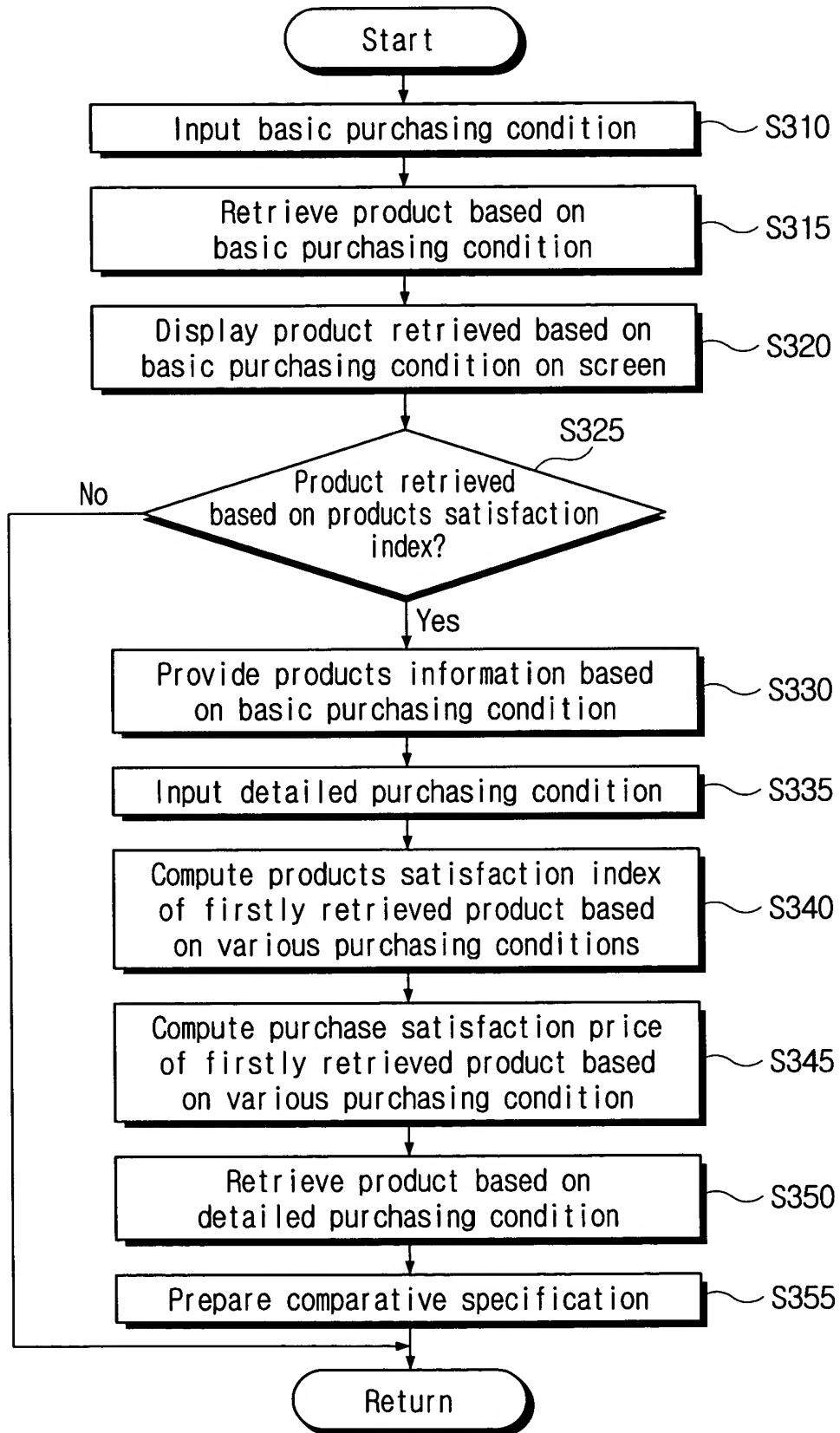


FIG. 7

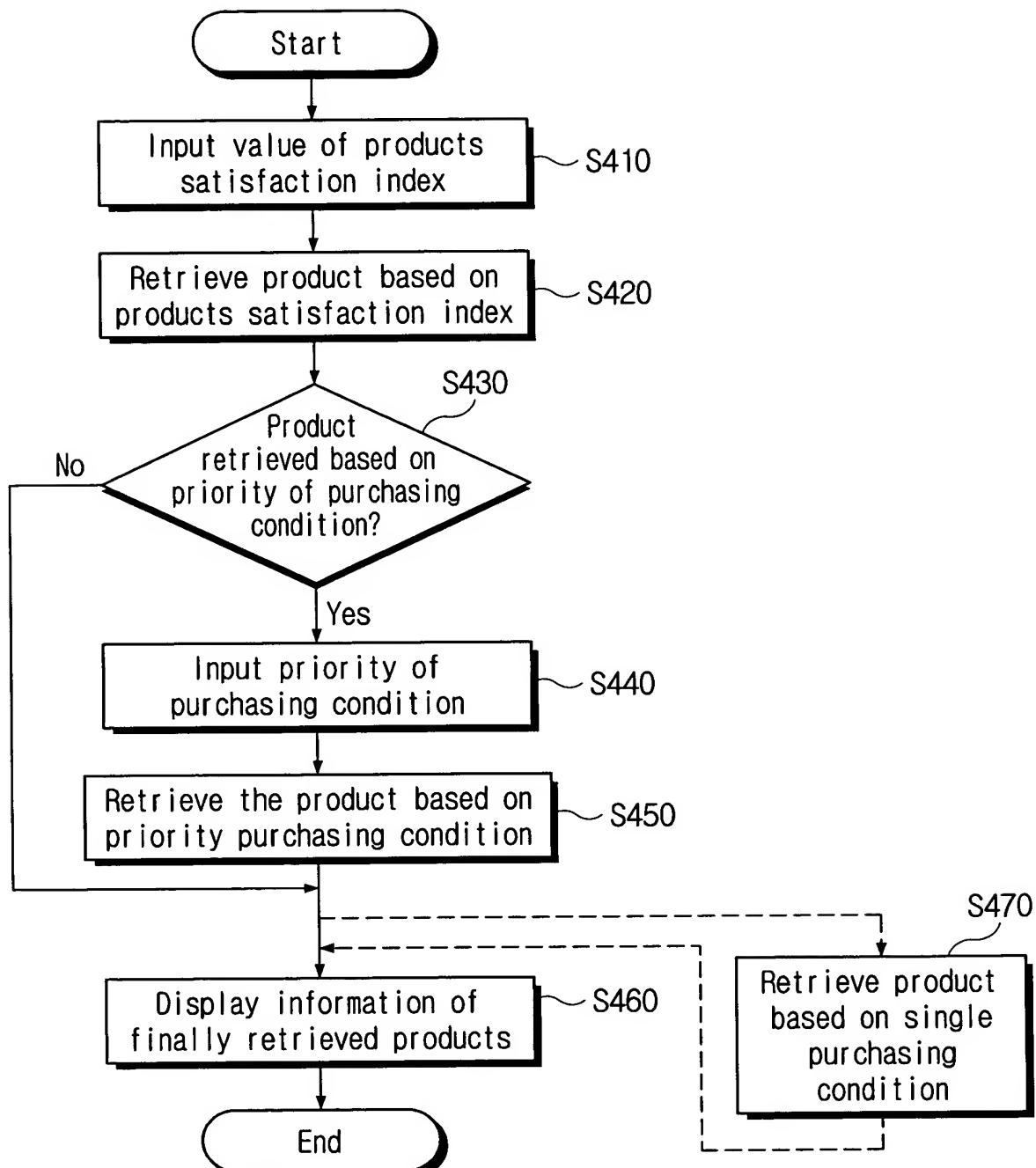


FIG. 8

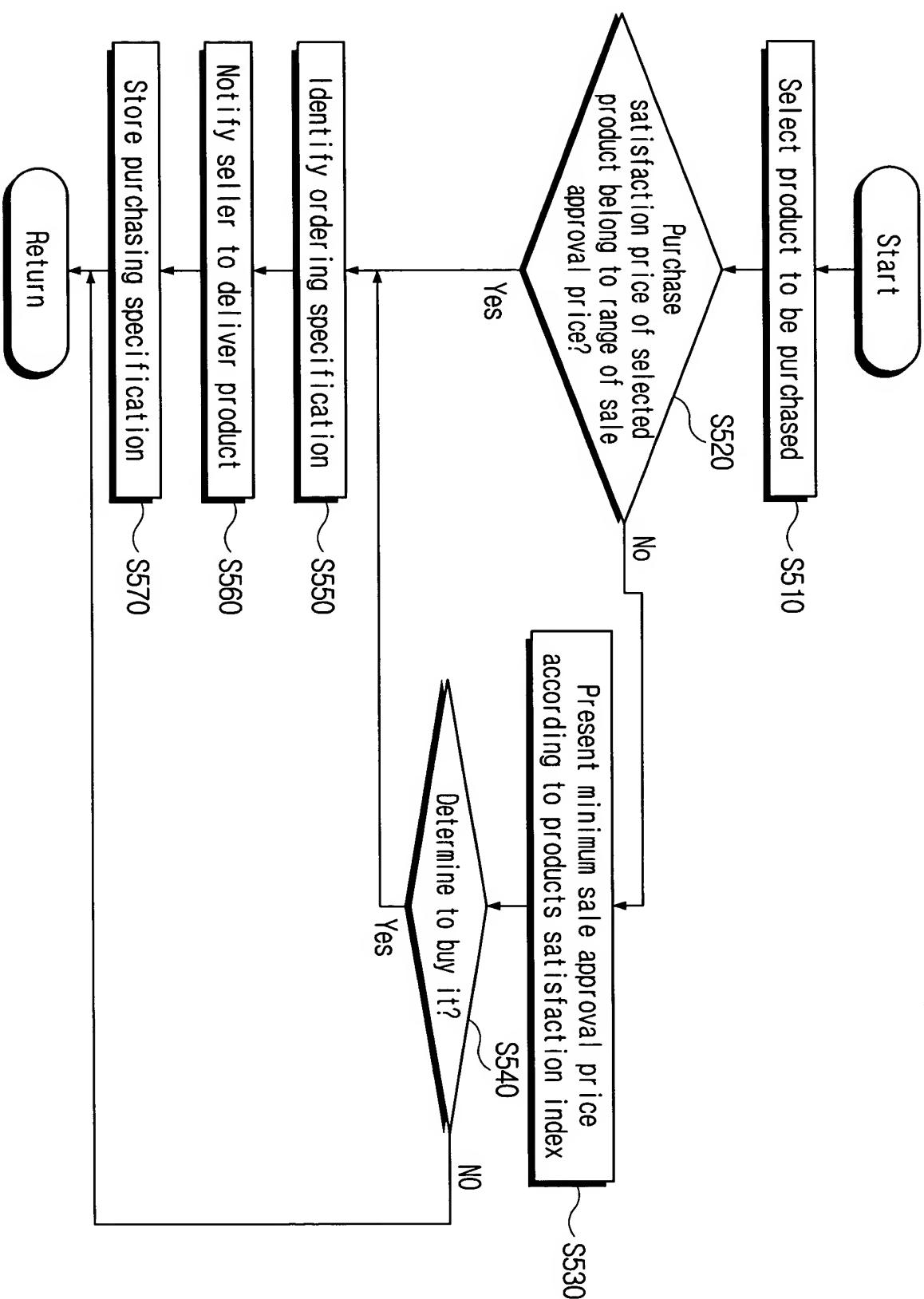


FIG. 9

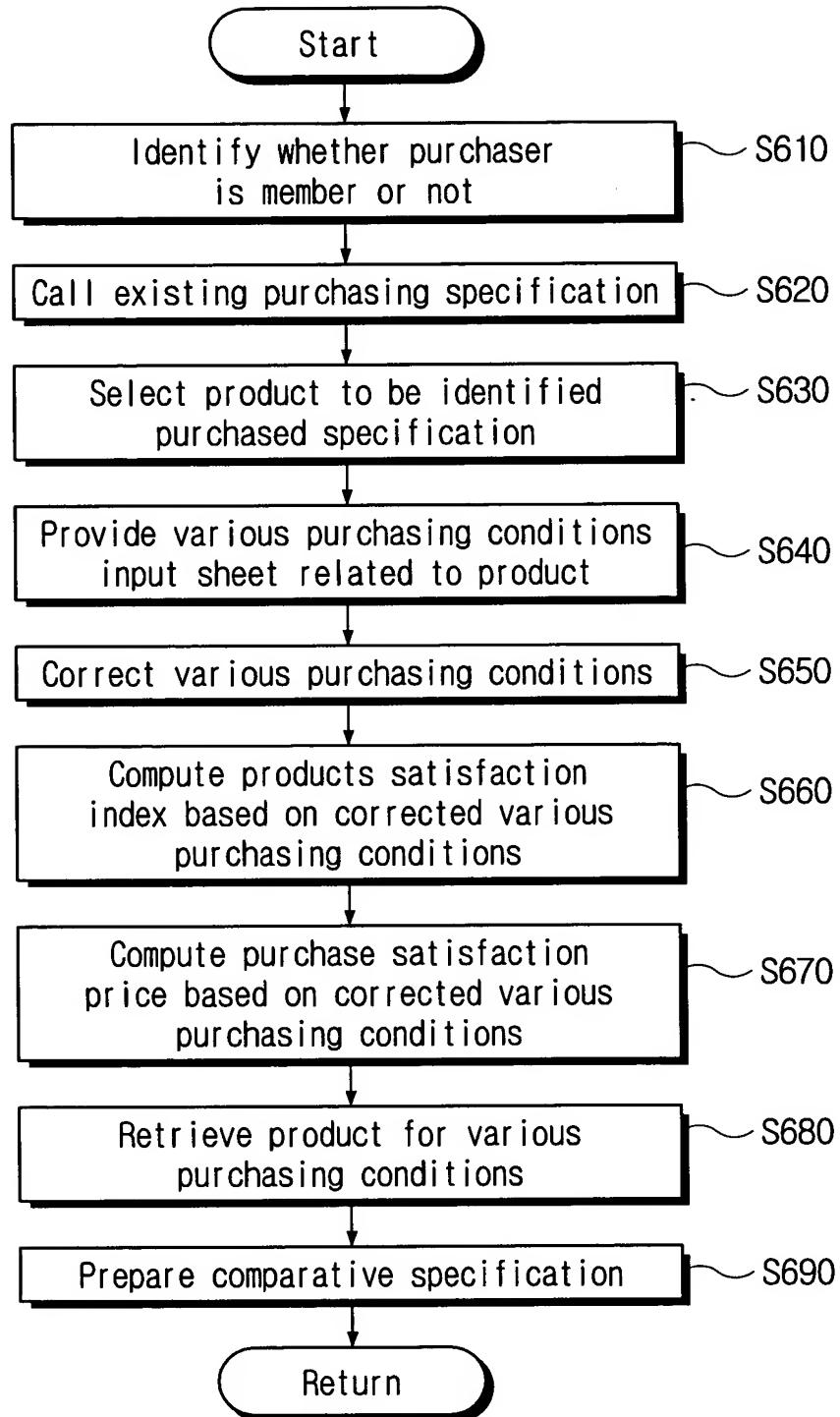
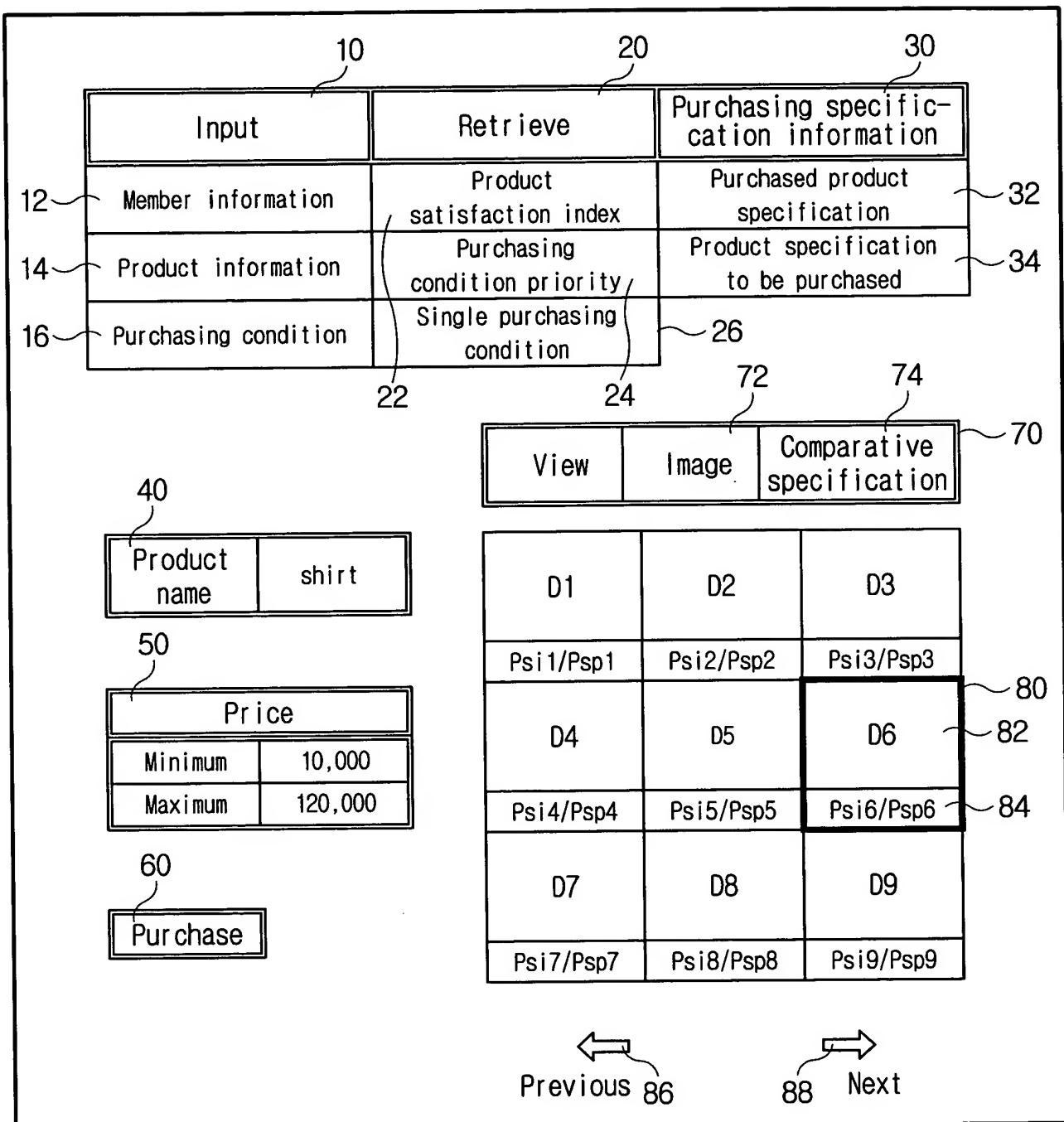


FIG. 10



# FIG. 11A

Request of product information registration				
Purchaser ID	kmix	(display as up to eight characters except special character)		
Product name	shirt	brand	KJS	
Model No	C5896	quantity of sales	10	suit
Product image	file name of image	C:\data\shirts.jpg		
Selling price	53,000	won		
Sales approvable price according to products satisfaction index	input in table 1			
size				
Product set	yes <input type="radio"/> no <input type="radio"/> no relation <input type="radio"/>			
Construction of set	products of same kind <input type="radio"/> suit <input type="radio"/> trousers <input type="radio"/> skirt <input type="radio"/> jumper <input type="radio"/> jacket <input type="radio"/> overcoat <input type="radio"/> cardigan <input type="radio"/> vest <input type="radio"/> knit <input type="radio"/> tie <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
Sex of user	male <input type="radio"/>	female <input type="radio"/>	ambisexual <input type="radio"/>	age of user 18 to 50 years old
marriage of user	unmarried <input type="radio"/> married <input type="radio"/> no relation <input type="radio"/>			
body type of use	big and plump <input type="radio"/> big and lean <input type="radio"/> small and plump <input type="radio"/> small and lean <input type="radio"/> no relation <input type="radio"/>			
occupation of user	student <input type="radio"/> employee <input type="radio"/> housewife <input type="radio"/> the others <input type="radio"/>			
usage	business <input type="radio"/> sports/leisure <input type="radio"/> ordinary dress <input type="radio"/> travel <input type="radio"/> party <input type="radio"/> condolence <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
origin	domestic production <input type="radio"/> foreign production <input type="radio"/> no relation <input type="radio"/>			
brand perception	high <input type="radio"/> normal <input type="radio"/> low <input type="radio"/> no relation <input type="radio"/>			
kind of production	self-production <input type="radio"/> custom production(domestic) <input type="radio"/> custom production(foreign) <input type="radio"/> the others no relation <input type="radio"/>			
producing method	handmade <input type="radio"/> automatic production <input type="radio"/> combined product <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
using season	all the year round <input type="radio"/> spring <input type="radio"/> summer <input type="radio"/> autumn <input type="radio"/> winter <input type="radio"/> spring/summer <input type="radio"/> spring/autumn <input type="radio"/> spring/winter <input type="radio"/> summer/autumn <input type="radio"/> summer/winter <input type="radio"/> autumn/winter <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
year of production	up-to-date <input type="radio"/> less than 3 months <input type="radio"/> less than 6 months <input type="radio"/> less than one year <input type="radio"/> more than one year <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
product material	wool <input type="radio"/> cotton <input type="radio"/> flax <input type="radio"/> silk <input type="radio"/> leather <input type="radio"/> mixed spinning <input type="radio"/> velvet <input type="radio"/> corduroy <input type="radio"/> denim(jean) <input type="radio"/> chemical fiber <input type="radio"/> rayon <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
color	yes <input type="radio"/> no <input type="radio"/> no relation <input type="radio"/>			
hue	white series <input type="radio"/> beige series <input type="radio"/> yellow series <input type="radio"/> red series <input type="radio"/> green series <input type="radio"/> blue series <input type="radio"/> violet series <input type="radio"/> brown series <input type="radio"/> gray series <input type="radio"/> black series <input type="radio"/> mixed <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
brightness	bright <input type="radio"/> average <input type="radio"/> dark <input type="radio"/> no relation <input type="radio"/>			
chroma	thin <input type="radio"/> average <input type="radio"/> deep <input type="radio"/> no relation <input type="radio"/>			
design	no <input type="radio"/> check <input type="radio"/> stripe <input type="radio"/> spot/drop <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
shape of neck	round <input type="radio"/> normal <input type="radio"/> V shape <input type="radio"/> long neck <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
style of sleeve	sleeveless <input type="radio"/> half sleeve <input type="radio"/> long sleeve <input type="radio"/> no relation <input type="radio"/>			
waist line	yes <input type="radio"/> no <input type="radio"/> no relation <input type="radio"/>			
pleats	yes <input type="radio"/> no <input type="radio"/> no relation <input type="radio"/>			
pocket	yes <input type="radio"/> no <input type="radio"/> no relation <input type="radio"/>			
wrinkle-free	good <input type="radio"/> normal <input type="radio"/> bad <input type="radio"/> no relation <input type="radio"/>			
sweat absorption	good <input type="radio"/> normal <input type="radio"/> bad <input type="radio"/> no relation <input type="radio"/>			
settlement method	credit card <input type="radio"/> electronic money <input type="radio"/> on-line depositing <input type="radio"/> the others <input type="radio"/> everything <input type="radio"/> no relation <input type="radio"/>			
delivery date	prompt <input type="radio"/> one or two days <input type="radio"/> three or four days <input type="radio"/> more than 5 days <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>			
delivery region	Seoul <input type="radio"/> Kyung-gi <input type="radio"/> Kang-won <input type="radio"/> nationwide <input type="radio"/>			
life	5 year	term of guaranty	1 year	closing time of purchase 2001 year 01 month 31 day
predominant item	quality <input type="radio"/> design <input type="radio"/> price <input type="radio"/> function/effect <input type="radio"/> brand <input type="radio"/> the others <input type="radio"/>			
other product description	input special items for custom satisfaction			
registration data of product	2001 year	12 month	14 day	

Register

Correct

Cancel

FIG. 11B

Products sati- sfaction index	reducing rate	Minimum sale allowance price
96-100	4.0%	50,880
91-95	4.5%	50,615
86-90	5.0%	50,350
81-85	5.5%	50,085
76-80	6.0%	49,820
71-75	6.5%	49,555
up to 70	7.0%	49,290

# FIG. 12A

Basic purchasing condition input sheet			
Product name	shirt		
set	no want <input type="radio"/> want <input type="radio"/> no relation <input type="radio"/>		
price range	40,000	won from	60,000 won to
quantity of purchase	1	suit	
user	the subject <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>		
sex of user	male <input checked="" type="radio"/>	female <input type="radio"/>	ambisexual <input type="radio"/>
age of user	20	to	25 years old
marriage of user	unmarried <input type="radio"/> married <input type="radio"/> no relation <input type="radio"/>		
body type of user	big and plump <input type="radio"/> big and lean <input type="radio"/> small and plump <input type="radio"/> small and lean <input type="radio"/> no relation <input type="radio"/>		
occupation of user	student <input type="radio"/> employee <input type="radio"/> housewife <input type="radio"/> ... the others <input type="radio"/>		
usage	business <input type="radio"/> sports/leisure <input type="radio"/> ordinary dress <input type="radio"/> travel <input type="radio"/> party <input type="radio"/> condolence <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>		
predominant item	quality <input type="radio"/> design <input type="radio"/> price <input type="radio"/> function/effect <input type="radio"/> brand <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>		

general retrieve

detailed retrieve

# FIG. 12B

products information	
hue	beige, red, green, gray
brightness	bright
chroma	thin
design	no, stripe
shape of neck	V shape
purchasing condition	want no want

# FIG. 12C

Detailed purchasing conditions input sheet	
origin	domestic production <input type="radio"/> foreign production <input type="radio"/> no relation <input type="radio"/>
brand perception	high <input type="radio"/> normal <input type="radio"/> low <input type="radio"/> no relation <input type="radio"/>
kind of production	self-production <input type="radio"/> custom production(domestic) <input type="radio"/> custom production(foreign) <input type="radio"/> the others no relation <input type="radio"/>
producing method	handmade <input type="radio"/> automatic production <input type="radio"/> combined product <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
Construction of set	products of same kind <input type="radio"/> suit <input type="radio"/> trousers <input type="radio"/> skirt <input type="radio"/> jumper <input type="radio"/> jacket <input type="radio"/> overcoat <input type="radio"/> cardigan <input type="radio"/> vest <input type="radio"/> knit <input type="radio"/> tie <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
using season	all the year round <input type="radio"/> spring <input type="radio"/> summer <input type="radio"/> autumn <input type="radio"/> winter <input type="radio"/> spring/summer <input type="radio"/> spring/autumn <input type="radio"/> spring/winter <input type="radio"/> summer/autumn <input type="radio"/> summer/winter <input type="radio"/> autumn/winter <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
year of production	up-to-date <input type="radio"/> less than 3 months <input type="radio"/> less than 6 months <input type="radio"/> less than one year <input type="radio"/> more than one year <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
product material	wool <input type="radio"/> cotton <input type="radio"/> flax <input type="radio"/> silk <input type="radio"/> leather <input type="radio"/> mixed spinning <input type="radio"/> velvet <input type="radio"/> corduroy denim(jean) <input type="radio"/> chemical fiber <input type="radio"/> rayon <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
color	yes <input type="radio"/> no <input type="radio"/> no relation <input type="radio"/>
hue	white series <input type="radio"/> beige series <input type="radio"/> yellow series <input type="radio"/> red series <input type="radio"/> green series <input type="radio"/> blue series <input type="radio"/> violet series <input type="radio"/> brown series <input type="radio"/> gray series <input type="radio"/> black series <input type="radio"/> mixed <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
brightness	bright <input type="radio"/> average <input type="radio"/> dark <input type="radio"/> no relation <input type="radio"/>
chroma	thin <input type="radio"/> average <input type="radio"/> deep <input type="radio"/> no relation <input type="radio"/>
design	no <input type="radio"/> check <input type="radio"/> stripe <input type="radio"/> spot/drop <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
shape of neck	round <input type="radio"/> normal <input type="radio"/> V shape <input type="radio"/> long neck <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
style of sleeve	sleeveless <input type="radio"/> half sleeve <input type="radio"/> long sleeve <input type="radio"/> no relation <input type="radio"/>
waist line	yes <input type="radio"/> no <input type="radio"/> no relation <input type="radio"/>
pleats	yes <input type="radio"/> no <input type="radio"/> no relation <input type="radio"/>
pocket	yes <input type="radio"/> no <input type="radio"/> no relation <input type="radio"/>
wrinkle-free	good <input type="radio"/> normal <input type="radio"/> bad <input type="radio"/> no relation <input type="radio"/>
sweat absorption	good <input type="radio"/> normal <input type="radio"/> bad <input type="radio"/> no relation <input type="radio"/>
settlement method	credit card <input type="radio"/> electronic money <input type="radio"/> on-line depositing <input type="radio"/> the others <input type="radio"/> everything <input type="radio"/> no relation <input type="radio"/>
delivery date	prompt <input type="radio"/> one or two days <input type="radio"/> three or four days <input type="radio"/> more than 5 days the others <input type="radio"/> no relation <input type="radio"/>
delivery region	Seoul <input type="radio"/> Kyung-gi <input type="radio"/> Kang-won <input type="radio"/> ...nationwide <input type="radio"/>

confirm

Correct

Cancel

FIG. 13

No.	purchasing condition items	Product selection criteria/predominant item				
		quality	design	price	function/effect	brand
1	set			0	0	
2	price	0	0	0	0	0
3	sex of user		0		0	
4	age of user(class)		0		0	
5	marriage of user		0	0		0
6	body type of user		0		0	
7	occupation of user		0	0	0	0
8	usage		0	0	0	
9	origin	0				0
10	brand perception			0		0
11	kind of production			0		0
12	producing method		0	0		0
13	construction of set			0	0	
14	using season		0		0	
15	year of production		0	0		
16	product material	0		0	0	
17	color		0			
18	hue		0			
19	brightness		0			
20	chroma		0			
21	design		0			
22	shape of neck		0		0	
23	style of sleeve		0		0	
24	waist line		0		0	
25	pleats		0			
26	pocket		0		0	
27	wrinkle-free	0			0	
28	sweat absorption	0			0	
29	settlement method			0		
30	delivery date			0		
31	delivery region			0		

FIG. 14A

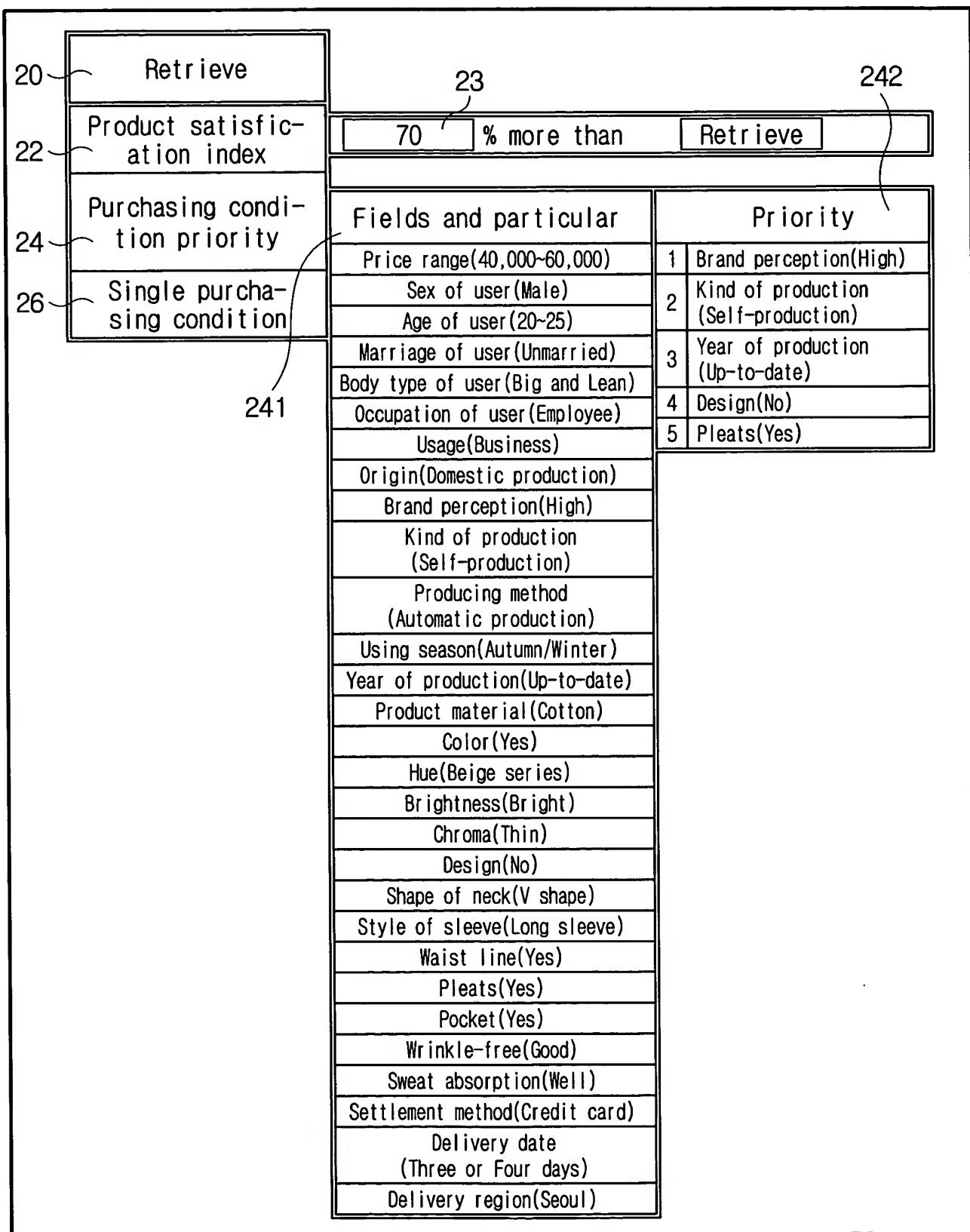


FIG. 14B

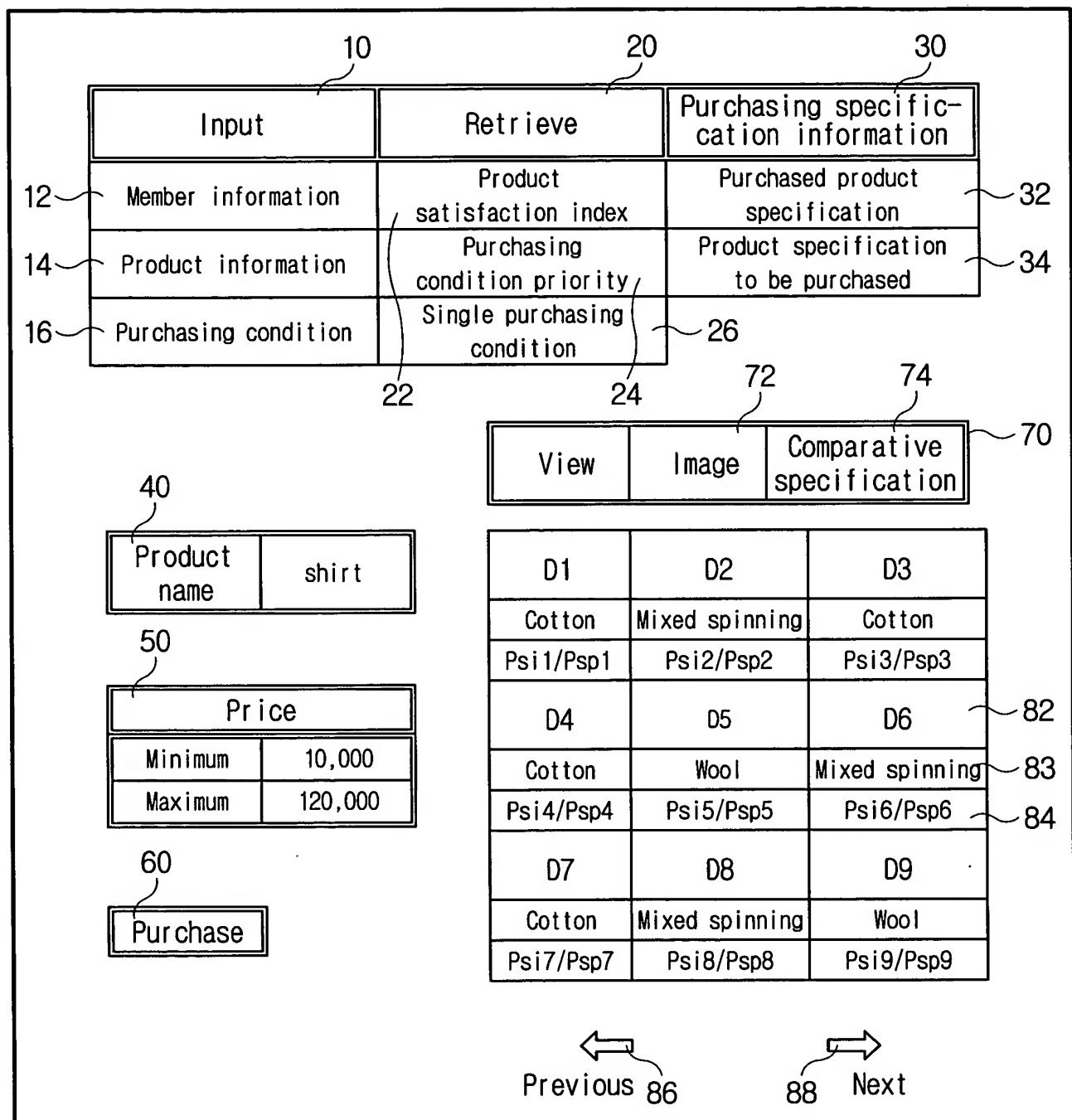


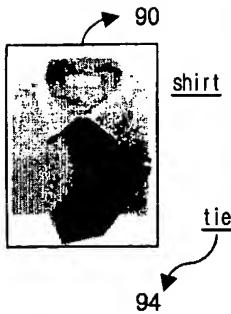
FIG. 15A

No.	product model name	company name	product satisfaction index	product dissatisfaction index	selling price	sale satisfaction price	product dissatisfaction factors
1	A3589	Gemsung	93.7	6.3	55,000	51,500	brand perception
2	C5896	Kornong	91.9	8.1	53,000	48,700	product material, pocket
3	D2879	Star	88.7	11.3	53,000	47,000	brand perception, color
4	E5569	Gucci	87.9	12.1	54,000	47,400	origin, brightness
5	C7788	Heyin	87.9	12.1	52,000	45,700	producing method, brightness
6	A1012	Nari	84.8	15.2	45,000	38,100	origin, hue, brightness
7	B3879	Jane	81.8	18.2	48,000	39,200	brand perception, product material
8	F6897	Hyensang	78.8	21.2	44,000	34,600	brand perception, hue, color, use
9	A2251	Juhyun	75.8	24.2	43,000	32,500	brand perception, origin, hue, color
10	G5879	Yujin	72.7	27.3	42,000	30,500	producing method, hue, brightness, color

FIG. 15B

No.	product model name	company name	product satisfaction index	product dissatisfaction index	selling price	sale satisfaction price	product dissatisfaction factors
2	C5896	Kornong	91.9	8.1	53,000	48,700	product material, pocket
4	E5569	Gucci	87.9	12.1	54,000	47,400	origin, brightness
5	C7788	Heyin	87.9	12.1	52,000	45,700	producing method, brightness
6	A1012	Nari	84.8	15.2	45,000	38,100	origin, hue, brightness
10	G5879	Yujin	72.7	27.3	42,000	30,500	producing method, hue, brightness, color
1	A3589	Gemsung	93.7	6.3	55,000	51,500	brand perception
3	D2879	Star	88.7	11.3	53,000	47,000	brand perception, color
8	F6897	Hyensang	78.8	21.2	44,000	34,600	brand perception, hue, color, use
9	A2251	Juhyun	75.8	24.2	43,000	32,500	brand perception, origin, hue, color
7	B3879	Jane	81.8	18.2	48,000	39,200	brand perception, product material

# FIG. 16



Basic purchasing conditions input sheet			
Product name	tie		
set	unwanted <input type="radio"/> wanted <input type="radio"/> no relation <input type="radio"/>		
size		won from	won to
quantity of purchase		suit	
user of product	the subject <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>		
Sex of user	male <input type="radio"/>	female <input type="radio"/>	ambisexual <input type="radio"/>
body type of use	big and plump <input type="radio"/>	big and lean <input type="radio"/>	small and plump <input type="radio"/>
feeling	small and lean <input type="radio"/>	no relation <input type="radio"/>	no relation <input type="radio"/>
predominant item	practical <input type="radio"/>	classic <input type="radio"/>	comfortable <input type="radio"/>
	refine <input type="radio"/>	elegance <input type="radio"/>	simple <input type="radio"/>
	the others <input type="radio"/>	no relation <input type="radio"/>	no relation <input type="radio"/>
	quality <input type="radio"/>	design <input type="radio"/>	price <input type="radio"/>
	function/effect <input type="radio"/>	brand <input type="radio"/>	the others <input type="radio"/>

general retrieve

detailed retrieve

Detailed purchasing conditions input sheet	
origin	domestic production <input type="radio"/> foreign production <input type="radio"/> no relation <input type="radio"/>
brand perception	high <input type="radio"/> normal <input type="radio"/> low <input type="radio"/> no relation <input type="radio"/>
kind of production	self-production <input type="radio"/> custom production(domestic) <input type="radio"/> custom production(foreign) <input type="radio"/> the others no relation <input type="radio"/>
producing method	handmade <input type="radio"/> automatic production <input type="radio"/> combined product <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
Construction of set	products of same kind <input type="radio"/> suit <input type="radio"/> trousers <input type="radio"/> skirt <input type="radio"/> jumper <input type="radio"/> jacket <input type="radio"/> overcoat <input type="radio"/> shirt <input type="radio"/> cardigan <input type="radio"/> vest <input type="radio"/> knit <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
usage	business <input type="radio"/> sports/leisure <input type="radio"/> ordinary dress <input type="radio"/> travel <input type="radio"/> party <input type="radio"/> condolence <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
using season	all the year round <input type="radio"/> spring <input type="radio"/> summer <input type="radio"/> autumn <input type="radio"/> winter <input type="radio"/> spring/summer <input type="radio"/> spring/autumn <input type="radio"/> spring/winter <input type="radio"/> summer/autumn <input type="radio"/> summer/winter <input type="radio"/> autumn/winter <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
product material	wool <input type="radio"/> cotton <input type="radio"/> flax <input type="radio"/> silk <input type="radio"/> leather <input type="radio"/> mixed spinning <input type="radio"/> velvet <input type="radio"/> corduroy <input type="radio"/> denim(jean) <input type="radio"/> chemical fiber <input type="radio"/> rayon <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
hue	white series <input type="radio"/> beige series <input type="radio"/> yellow series <input type="radio"/> red series <input type="radio"/> green series <input type="radio"/> blue series <input type="radio"/> violet series <input type="radio"/> brown series <input type="radio"/> gray series <input type="radio"/> black series <input type="radio"/> mixed <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
brightness	bright <input type="radio"/> average <input type="radio"/> dark <input type="radio"/> no relation <input type="radio"/>
chroma	thin <input type="radio"/> average <input type="radio"/> deep <input type="radio"/> no relation <input type="radio"/>
design	no <input type="radio"/> check <input type="radio"/> stripe <input type="radio"/> spot/drop <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>
length of tie	long <input type="radio"/> medium <input type="radio"/> short <input type="radio"/> no relation <input type="radio"/>
width	wide <input type="radio"/> medium <input type="radio"/> narrow <input type="radio"/> no relation <input type="radio"/>
shape	pot <input type="radio"/> straight <input type="radio"/> ribbon <input type="radio"/> no relation <input type="radio"/>
year of production	up-to-date <input type="radio"/> less than 3 months <input type="radio"/> less than 6 months <input type="radio"/> less than one year <input type="radio"/> more than one year <input type="radio"/> the others <input type="radio"/> no relation <input type="radio"/>

Confirm

Correct

Cancel

FIG. 17

30 Purchasing specification information

32 Purchased product specification

34 Product specification to be purchased

321

No.	Product name	Price range	Registration data
1	Tie	50,000	2000-12-12
2	Dress shirt	25,000	2000-06-25
3	Shirt	20,000	2000-03-11
.	.	.	.
.	.	.	.
.	.	.	.
n	Suit	200,000	1999-10-17